

Company name : **Sugi Holdings Co., Ltd.**

Representative : Yukimasa Yoneda, President

(Stock code : 7649, TSE 1, NSE 1)

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Jul. 2009 Monthly Business News Flash

Group	FY 2/2010		Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Total	
	All Stores	Sales	105.2	106.7	112.6	105.0	104.4									
		Number of Customers	105.8	107.2	112.8	107.4	105.3									
		Sales per Customers	99.4	99.6	99.8	97.7	99.2									
Existing Stores	Sales	99.3	100.8	104.7	98.8	98.2										
	Number of Customers	99.1	99.7	104.9	100.2	98.1										
	Sales per Customers	100.2	101.0	99.8	98.6	100.0										
Sugi Pharmacy	FY 2/2010		Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Total	
	All Stores	Sales	107.9	110.2	118.4	108.4	108.7									
		Number of Customers	108.9	111.9	120.5	112.3	110.5									
		Sales per Customers	99.0	98.4	98.2	96.6	98.4									
Existing Stores	Sales	98.6	101.0	106.1	99.2	99.2										
	Number of Customers	97.4	98.9	106.7	100.1	98.3										
	Sales per Customers	101.4	102.1	99.4	99.1	100.9										
Group	FY 2/2009		Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Total	
	All Stores	Sales	116.9	113.9	116.6	114.0	116.4	113.6	103.5	104.9	108.2	104.3	105.9	103.2	109.7	
		Number of Customers	118.3	116.0	118.5	115.0	118.9	112.9	101.0	102.0	103.8	104.1	104.7	104.3	109.6	
		Sales per Customers	98.8	98.2	98.4	99.1	97.9	100.6	*102.5	102.9	104.3	100.2	101.2	99.0	100.3	
Existing Stores	Sales	107.0	103.3	104.8	102.7	105.2	102.9	100.5	101.3	104.4	100.7	101.0	99.1	102.6		
	Number of Customers	104.2	101.1	102.7	100.1	103.9	99.1	98.1	98.7	100.2	100.7	99.3	98.7	100.3		
	Sales per Customers	102.8	102.1	102.1	102.6	101.3	103.9	102.5	102.6	104.1	100.0	101.7	100.4	102.3		
Sugi Pharmacy	FY 2/2009		Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Total	
	All Stores	Sales	115.0	111.4	113.0	111.7	112.3	110.5	108.4	108.4	113.6	108.9	111.5	107.7	111.0	
		Number of Customers	113.4	109.8	112.2	109.4	111.4	107.0	105.7	106.5	109.6	110.3	110.9	109.5	109.6	
		Sales per Customers	101.4	101.4	100.7	102.1	100.8	103.3	102.5	101.7	103.7	98.7	100.6	98.4	101.2	
Existing Stores	Sales	109.5	105.4	106.2	105.4	105.9	104.2	102.1	101.8	106.5	101.3	103.0	100.0	104.2		
	Number of Customers	106.0	102.4	103.5	101.8	103.6	99.6	98.3	98.1	100.9	100.6	99.9	98.0	101.0		
	Sales per Customers	103.3	102.9	102.5	103.5	102.3	104.6	103.9	103.8	105.6	100.7	103.2	102.1	103.2		

Notes:

- The above figures are based on the Sugi Pharmacy Group's sales reports. Actually realized results may differ from sales report figures.
- "Existing stores" refers to those stores for which 13 months or more have passed since they were first opened.
- The Group sales don't include sales of visiting nurse station, and sales of non-clinical testing services, CRO services, and SMO services.

< Guidance on Jul. >

The existing store sales of Sugi Pharmacy was -0.8%, in Kansai area and Tokai area rainy season continued long time this year, so sales of summer season products were not good, such as antiperspirant(-11.7%), sunscreen(-29.0%) and dermatologic agent (Insect bite reliever, Heat rash)(-13.7%), however prescription fillings segment exhibited strong sales of +19.4%.

In terms of Japan, co, same store sales were -5.3%. Iizuka Yakuhin exhibited +2.9% of same store sales. As a result, same store sales of Sugi group were -1.8%.

• New Stores

Date	Store Name	Location	Sales Area
Jul. 2	Sugi Pharmacy Tokorozawa-Kokukoen	Tokorozawa Saitama	740.29 m ²
Jul. 2	Sugi Pharmacy Ichinomiya-Ohama	Ichinomiya Aichi	710.76 m ²
Jul. 23	Sugi Pharmacy Higashi-Kakogawa	Kakogawa Hyogo	654.87 m ²
Jul. 23	Sugi Pharmacy Neyagawa-Kayashima	Neyagawa Osaka	642.56 m ²
Jul. 30	Sugi Pharmacy Lale-Higashimurayama	Higashimurayama Tokyo	573.18 m ²

• Store Closures

Date	Store Name	Location	Sales Area
Jul. 26	Drug Sugi Mihashi	Saitama Saitama	495.00 m ²

【Number of Stores by City and Region】

	End of Feb. 2009						End of Jul. 2009							
	Sugi Pharmacy	Visiting Pharmacy Service	Japan	Hizuka Yakuhin	Nurse Station	Sugi Visiting Nurse Station	Total	Sugi Pharmacy	Visiting Pharmacy Service	Japan	Hizuka Yakuhin	Nurse Station	Sugi Visiting Nurse Station	Total
Ibaragi	—	(—)	—	—	—	—	—	1	(—)	—	—	—	—	1 (+ 1)
Tochigi	2	(—)	—	—	—	2	2	(—)	—	—	—	—	2	
Gunma	4	(—)	1	37	—	42	4	(—)	1	37	—	—	42	
Saitama	26	(3)	21	42	—	89	30	(4)	21	42	—	—	92 (+ 5) (- 2)	
Chiba	3	(—)	—	1	—	4	3	(—)	—	1	—	—	4	
Tokyo	8	(—)	4	1	—	13	10	(1)	4	1	—	—	15 (+ 2)	
Kanagawa	7	(—)	—	—	—	7	10	(1)	—	—	—	—	10 (+ 3)	
Kanto region Sub Total	50	(3)	26	81	—	157	60	(6)	26	80	—	—	166 (+11) (- 2)	
Gifu	34	(3)	—	—	—	34	35	(3)	—	—	—	—	35 (+ 1)	
Shizuoka	6	(—)	—	—	—	6	6	(1)	—	—	—	—	6	
Aichi	225	(2 8)	—	—	—	225	229	(3 4)	—	—	—	—	229 (+ 6) (- 2)	
Mie	42	(3)	—	—	—	42	43	(4)	—	—	—	—	43 (+ 2) (- 1)	
Chubu region Sub Total	307	(3 4)	—	—	—	307	313	(4 2)	—	—	—	—	313 (+ 9) (- 3)	
Shiga	18	(2)	3	—	—	21	17	(2)	3	—	—	—	20 (- 1)	
Kyoto	12	(3)	14	—	—	26	14	(4)	14	—	—	—	28 (+ 2)	
Osaka	40	(1 7)	55	—	1	96	47	(2 0)	55	—	—	2	104 (+ 8)	
Hyogo	23	(6)	37	—	—	60	26	(8)	37	—	—	—	63 (+ 3)	
Nara	5	(1)	6	—	—	11	5	(1)	6	—	—	—	11	
Kansai region Sub Total	98	(2 9)	115	—	1	214	109	(3 5)	115	—	—	2	226 (+ 13) (- 1)	
Total Stores	455	(6 6)	141	81	1	678	482	(8 3)	141	80	2	705	(+ 33) (- 6)	

() shows number of stores opened / closed in period on FY. 2010.