

Company name : **Sugi Holdings Co., Ltd.**

Representative : Yukimasa Yoneda, President

(Stock code : 7649, TSE 1, NSE 1)

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**Jul. 2009 Monthly Business News Flash**

		FY 2/2010	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Total	
Group	All Stores	Sales	<b>105.2</b>	<b>106.7</b>	<b>112.6</b>	<b>105.0</b>	<b>104.4</b>									
		Number of Customers	105.8	107.2	112.8	107.4	105.3									
		Sales per Customers	99.4	99.6	99.8	97.7	99.2									
	Existing Stores	Sales	<b>99.3</b>	<b>100.8</b>	<b>104.7</b>	<b>98.8</b>	<b>98.2</b>									
		Number of Customers	99.1	99.7	104.9	100.2	98.1									
		Sales per Customers	100.2	101.0	99.8	98.6	100.0									
Sugi Pharmacy	All Stores	Sales	<b>107.9</b>	<b>110.2</b>	<b>118.4</b>	<b>108.4</b>	<b>108.7</b>									
		Number of Customers	108.9	111.9	120.5	112.3	110.5									
		Sales per Customers	99.0	98.4	98.2	96.6	98.4									
	Existing Stores	Sales	<b>98.6</b>	<b>101.0</b>	<b>106.1</b>	<b>99.2</b>	<b>99.2</b>									
		Number of Customers	97.4	98.9	106.7	100.1	98.3									
		Sales per Customers	101.4	102.1	99.4	99.1	100.9									
Group	All Stores	Sales	<b>116.9</b>	<b>113.9</b>	<b>116.6</b>	<b>114.0</b>	<b>116.4</b>	<b>113.6</b>	<b>103.5</b>	<b>104.9</b>	<b>108.2</b>	<b>104.3</b>	<b>105.9</b>	<b>103.2</b>	<b>109.7</b>	
		Number of Customers	118.3	116.0	118.5	115.0	118.9	112.9	101.0	102.0	103.8	104.1	104.7	104.3	109.6	
		Sales per Customers	98.8	98.2	98.4	99.1	97.9	100.6	*102.5	102.9	104.3	100.2	101.2	99.0	100.3	
	Existing Stores	Sales	<b>107.0</b>	<b>103.3</b>	<b>104.8</b>	<b>102.7</b>	<b>105.2</b>	<b>102.9</b>	<b>100.5</b>	<b>101.3</b>	<b>104.4</b>	<b>100.7</b>	<b>101.0</b>	<b>99.1</b>	<b>102.6</b>	
		Number of Customers	104.2	101.1	102.7	100.1	103.9	99.1	98.1	98.7	100.2	100.7	99.3	98.7	100.3	
		Sales per Customers	102.8	102.1	102.1	102.6	101.3	103.9	102.5	102.6	104.1	100.0	101.7	100.4	102.3	
Sugi Pharmacy	All Stores	Sales	<b>115.0</b>	<b>111.4</b>	<b>113.0</b>	<b>111.7</b>	<b>112.3</b>	<b>110.5</b>	<b>108.4</b>	<b>108.4</b>	<b>113.6</b>	<b>108.9</b>	<b>111.5</b>	<b>107.7</b>	<b>111.0</b>	
		Number of Customers	113.4	109.8	112.2	109.4	111.4	107.0	105.7	106.5	109.6	110.3	110.9	109.5	109.6	
		Sales per Customers	101.4	101.4	100.7	102.1	100.8	103.3	102.5	101.7	103.7	98.7	100.6	98.4	101.2	
	Existing Stores	Sales	<b>109.5</b>	<b>105.4</b>	<b>106.2</b>	<b>105.4</b>	<b>105.9</b>	<b>104.2</b>	<b>102.1</b>	<b>101.8</b>	<b>106.5</b>	<b>101.3</b>	<b>103.0</b>	<b>100.0</b>	<b>104.2</b>	
		Number of Customers	106.0	102.4	103.5	101.8	103.6	99.6	98.3	98.1	100.9	100.6	99.9	98.0	101.0	
		Sales per Customers	103.3	102.9	102.5	103.5	102.3	104.6	103.9	103.8	105.6	100.7	103.2	102.1	103.2	

Notes:

- The above figures are based on the Sugi Pharmacy Group's sales reports. Actually realized results may differ from sales report figures.
- "Existing stores" refers to those stores for which 13 months or more have passed since they were first opened.
- The Group sales don't include sales of visiting nurse station, and sales of non-clinical testing services, CRO services, and SMO services.

**< Guidance on Jul. >**

The existing store sales of Sugi Pharmacy was -0.8%, in Kansai area and Tokai area rainy season continued long time this year, so sales of summer season products were not good, such as antiperspirant(-11.7%), sunscreen(-29.0%) and dermatologic agent (Insect bite reliever, Heat rash)(-13.7%), however prescription fillings segment exhibited strong sales of +19.4%.

In terms of Japan, co, same store sales were -5.3%. Iizuka Yakuhin exhibited +2.9% of same store sales. As a result, same store sales of Sugi group were -1.8%.

**• New Stores**

Date	Store Name	Location	Sales Area
Jul. 2	Sugi Pharmacy Tokorozawa-Kokukoen	Tokorozawa Saitama	740.29 m <sup>2</sup>
Jul. 2	Sugi Pharmacy Ichinomiya-Ohama	Ichinomiya Aichi	710.76 m <sup>2</sup>
Jul. 23	Sugi Pharmacy Higashi-Kakogawa	Kakogawa Hyogo	654.87 m <sup>2</sup>
Jul. 23	Sugi Pharmacy Neyagawa-Kayashima	Neyagawa Osaka	642.56 m <sup>2</sup>
Jul. 30	Sugi Pharmacy Lale-Higashimurayama	Higashimurayama Tokyo	573.18 m <sup>2</sup>

**• Store Closures**

Date	Store Name	Location	Sales Area
Jul. 26	Drug Sugi Mihashi	Saitama Saitama	495.00 m <sup>2</sup>

【Number of Stores by City and Region】

		End of Feb. 2009					End of Jul. 2009					
		Sugi Pharmacy	Visiting Pharmacy Service	Japan	Hizuka Yakuhin	Sugi Visiting Nurse Station	Total	Sugi Pharmacy	Visiting Pharmacy Service	Japan	Hizuka Yakuhin	Sugi Visiting Nurse Station
Kanto region	Ibaragi	1	( - )	-	-	-	1	( - )	-	-	-	1 (+1)
	Tochigi	2	( - )	-	-	-	2	( - )	-	-	-	2
	Gunma	4	( - )	1	37	-	4	( - )	1	37	-	42
	Saitama	26	( 3 )	21	42	-	30	( 4 )	21	42	-	92 (+5) (-2)
	Chiba	3	( - )	-	1	-	3	( - )	-	1	-	4
	Tokyo	8	( - )	4	1	-	10	( 1 )	4	1	-	15 (+2)
	Kanagawa	7	( - )	-	-	-	7	( 1 )	-	-	-	10 (+3)
Kanto region Sub Total		50	( 3 )	26	81	-	157	( 6 )	26	80	-	166 (+11) (-2)
Chubu region	Gifu	34	( 3 )	-	-	-	34	( 3 )	-	-	-	35 (+1)
	Shizuoka	6	( - )	-	-	-	6	( 1 )	-	-	-	6
	Aichi	225	( 28 )	-	-	-	225	( 34 )	-	-	-	229 (+6) (-2)
	Mie	42	( 3 )	-	-	-	42	( 4 )	-	-	-	43 (+2) (-1)
Chubu region Sub Total		307	( 34 )	-	-	-	307	( 42 )	-	-	-	313 (+9) (-3)
Kansai region	Shiga	18	( 2 )	3	-	-	21	( 2 )	3	-	-	20 (-1)
	Kyoto	12	( 3 )	14	-	-	26	( 4 )	14	-	-	28 (+2)
	Osaka	40	( 17 )	55	-	1	96	( 20 )	55	-	2	104 (+8)
	Hyogo	23	( 6 )	37	-	-	60	( 8 )	37	-	-	63 (+3)
	Nara	5	( 1 )	6	-	-	11	( 1 )	6	-	-	11
Kansai region Sub Total		98	( 29 )	115	-	1	214	( 35 )	115	-	2	226 (+13) (-1)
<b>Total Stores</b>		<b>455</b>	<b>( 66 )</b>	<b>141</b>	<b>81</b>	<b>1</b>	<b>678</b>	<b>( 83 )</b>	<b>141</b>	<b>80</b>	<b>2</b>	<b>705 (+33) (-6)</b>

( ) shows number of stores opened / closed in period on FY. 2010.